



monta®



Grow without limits.





## Hi there!

Nice to meet you. Let's introduce ourselves. We, Monta, focus on the logistics of webshops. At the moment, we do this for more than 1.500 webshops via 15 different warehouses across the Netherlands and Germany. We take care of the processing and shipping of millions of online orders. Worldwide.

In 1999 Monta started as a packing company. At that time we were helping a large company by packing a huge amount of CD-ROMs. With those CD-ROMs one was able to go on the internet. Can you imagine?! That was a long time ago...

The packing company from then has grown into a company where we focus entirely on the logistics of webshops. We're sure you understand that we're happy we started "spreading the internet", because now the number of webshops is insane! We are currently helping many webshops with our services.

# How exactly do we help webshops?

## **Fulfilment**

First of all, as a webshop owner, you can contact us if you want to fully outsource the logistics of your webshop. This is also called fulfilment. As a webshop owner the logistics part can be overwhelming: you can be way too busy processing orders (and possibly returns), leaving little or no time for sales and marketing. It can be difficult to maintain or expand your network. At a certain point you will no longer be able to grow in your number of orders or expand your product range, because you will simply no longer be able to handle the logistics. This eliminates opportunities. Does that sound familiar? Then let us help you. Keep on reading for some extra information and the benefits of Monta's fulfilment.



## WMS

Maybe you already have your own warehouse and employees who help with the logistical handling of your orders. Yet you notice that these processes take way too much time. The way of working is inefficient and should be improved. You would like to get more real-time insights from your data, but you don't have time to figure it out. Sounds familiar? In that case, MontaWMS (warehouse management system) might be the solution for you. We can also supply hardware in addition to our software, which will ensure an even more efficient picking process. Does this sound interesting to you? Then stick around...



# What do we stand for?

Before we tell you more about the benefits of MontaFulfilment and MontaWMS, we want to inform you about what Monta stands for. We'll keep it short!

## Enthusiastic and excellent

Monta's core values are enthusiastic and excellent. We work with passionate, energetic employees who are constantly looking for the very best for our customers and who always focus on the customer's needs and wishes. We bundle our knowledge to achieve the best together and have a great drive to keep doing better. For our fulfilment services, we work from multiple independent warehouses throughout the Netherlands and Germany. This way we can keep the service personal. You will have a fixed point of contact at the location where your products are stored. This contact person knows the ins and outs of your business and can help and inform you very precisely about your products. At MontaWMS we operate from one location, but the focus on personal service is exactly the same. You are our number 1 priority.

## Innovation

We have been working for decades on all our soft- and hardware; we create all of it in-house. We do not only use it for our fulfilment services, we also sell both the software and hardware to webshops with their own warehouse and staff (MontaWMS). Our IT- and R&D team are constantly testing and improving software and hardware, there is a big focus on automation and we work together with robots. However, we remain flexible in our processes. Moreover, we are not dependent on the capacity of the robots. Due to the collaboration between humans and robots, sudden peaks in online orders are no problem for us. We really want to enable webshops to grow without limits. We continue to scale: this way our customers are able to expand, both in their number of online orders as well as in their productrange. On average, our customers grow twice as fast compared to other webshops.



## Flexibility

We want to know everything about your webshop and your wishes. That way we can offer you the service you need from us. We are able to arrange connections with all webshop systems (such as Shopify and WooCommerce) and all marketplaces (such as Amazon and Zalanda), and we can take care of your entire return process. Interested in MontaWMS? We can not only

supply software, but also hardware. When you are our customer, we continuously think along with your wishes and any changes in your business. With us, almost anything is possible in terms of logistics; we are constantly expanding our services and can switch quickly, because we are independent and have everything in-house.

# The advantages



We arrange your logistics from order to delivery. You get your own contact person, we offer cut-off times until late at night and worldwide shipping options. We can take over your return process. Would you rather do this yourself? This is also possible via our RMA-system. In addition, we offer a multi-carrier option to connect to your webshop, this will show the customers for instance different pick-up locations and multiple time-slots to choose from.

## Connects with e.g.:

- ✓ Shopify
- ✓ WooCommerce
- ✓ Lightspeed
- ✓ ChannelEngine
- ✓ Customized connection

## Choose from many carriers, like:

- ✓ DHL
- ✓ PostNL
- ✓ DPD
- ✓ UPS
- ✓ GLS

## Access to our MontaPortal:

- ✓ Stock management
- ✓ Smart Stock: shows additional insights into slow-movers and death-movers
- ✓ Real-time insights into order status, among other things
- ✓ Predictive reports

Interested in Monta's fulfilment services? Visit [www.monta.nl](http://www.monta.nl) for more information, contact us on 085 - 020 86 90 or send an email to [info@monta.nl](mailto:info@monta.nl).





With our software you arrange your stock management and the picking and sending of online orders in the most efficient way. There is also access to our MontaPortal. See the adjacent page for examples of carriers and system-connections. Visit our website for more information.

### What else does MontaWMS offer?

- ✓ Applications for the inbound process, picking process and shipping process
- ✓ Print your own shipping labels
- ✓ Emails in your own house style
- ✓ Purchasing advice
- ✓ Walking route optimization
- ✓ International shipping options
- ✓ Multi-carrier option incl. pick-up locations and time-slots
- ✓ Arrange your returns yourself via our RMA-system

### Hardware options:

- ✓ Hand scanners, packing tables, Pick-to-Light, Put-to-Light, robotic systems, roller conveyors, freight elevators, storey floors, pick block racks, pallet racks and shelving racks.

Interested in MontaWMS? Visit [www.montawms.com](http://www.montawms.com) for more information, contact us on 085 - 020 86 92 or send an email to [info@montawms.nl](mailto:info@montawms.nl).





## Monta about people and environment

You might like to get some more background information of Monta. Below you will find a number of factors that we as a company highly value.

### CSR

Monta has been engaging in corporate social responsibility since 1999. We see it as our responsibility to give people with a mental or physical disability a chance. Around 10% of our employees have a disability. We work with a large number of agencies to enable this. Separate areas and adapted workplaces have been created at various locations where our colleagues can work. Monta's goal is to involve these employees as much as possible in day-to-day operations, so they can be part of the total team.

## Personal growth and motivation

We have our own 'Montacademy', in which all employees participate. We believe in the development of every employee. We offer a wide range of courses that contribute to the personal growth of our employees, this does not necessarily have to be work related. In addition to these types of workshops and trainings, we have specific trainings for colleagues with the same position. We also have an annual Talent-program where employees can qualify for individual coaching, courses or a study.

To motivate employees, we focus on what they

do well. At Monta we have started a gamification project. This allows employees to earn Montacoins; employees are challenged individually and as a team to excel. The Montacoins can be used to buy products and clothing, or they can be exchanged for fun experiences.

## Local

We ensure that we are locally active in the areas where our warehouses are located. We sponsor local initiatives in which our employees are involved. We try to work as sustainable as possible within our services. However, we think that is a pretty normal thing to do.





monta<sup>®</sup>

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